# DIGITAL INNOVATOR OF THE YEAR

### **AWARD SUMMARY**

Recognises an individual or team who has transformed financial advice/financial services through the application of digital technologies that improve access, personalisation, and efficiency.

### **ELIGIBILITY**

Open to professionals or firms delivering or supporting digital financial advice/services in Australia during the 2024 calendar year. Candidates can self-nominate or be nominated.

#### **ASSESSMENT CRITERIA**

- Digital Innovation: Detail the technology or digital platform developed or utilised, and how it has reshaped the delivery of advice/services
- Client Accessibility and Experience: Explain how the digital solution has improved client accessibility, engagement, or outcomes.
- Operational Impact: Provide evidence of efficiencies gained, reduced overheads, or streamlined compliance.
- Scalability and Influence: Demonstrate the capacity for wider adoption across the industry and any evidence of market influence.

## **BUSINESS METRICS**

1/1/2023 - 31/12/2023 1/1/2024 - 31/12/2024, including:

- Number of users or clients using digital advice/ service
- Cost-to-serve reduction or efficiency improvement metrics
- Growth in digital advice revenue or adoption rate

